



# High pressure situations demand a reliable product — and a reliable provider.

## CRP Industrial Hose delivers on both counts.



### CUSTOMER PROFILE

#### Ed Lyons Fire Equipment

Ed Lyons Fire Equipment supplies hundreds of Fire & Rescue departments in the New England area. The Lyons family has been serving the firefighting industry since 1962, and the Stoughton-based company continues to grow.

According to President Ed Lyons, "Lives truly depend on the performance of the products we sell. For example, high pressure hoses are used in rescue operations which must be performed in a timely and efficient manner in order to insure the safety of the passengers trapped inside a vehicle. There's always a danger that the vehicle could catch fire, which may lead to an explosion that endangers the lives of both the passengers and the rescue workers. Speed is of essence."

## WHY THEY CHOOSE CRP

### A PRODUCT THAT PERFORMS UNDER PRESSURE

#### 4 to 1 Safety Factor

All CRP Thermoplastic Hose has 4 to 1 safety factor when it comes to burst pressure. For example, if a hose is rated at a 10,000 psi dynamic working pressure, it has a tested burst pressure of 40,000 psi or greater.

"Very few hose suppliers are willing to stand behind this safety factor and guarantee it in writing. We have never experienced a problem with the CRP products deteriorating during a rescue." says Ed Lyons.

#### Maintains Consistent Pressure in Extreme Situations

In an operation where speed and efficiency are essential to savings lives, it is absolutely critical that a constant and even rate of working hydraulic pressure is pumped to the hydraulic cutting tools. The hoses supplying this pressure are truly life-lines.

Reports Ed Lyons "Our rescue team customers that use CRP Industrial Hose have never experienced kinking or crimping of the hose that would lead to a temporary loss of working hydraulic pressure."

#### Welded Twin Lines

CRP Industrial does not use tape or clamps to hold twin lines together — the lines are welded together as part of the manufacturing process. This is critical, according to Lyons, "The rescue team operator is able to firmly secure the hose during the operation without the need to exert additional energy to keep the twin lines together — which can occur when taped or clamped lines fail."

#### Fittings that fit better

"In addition to the burst pressure safety factor, our customers also comment on the range of fittings offered by CRP and the manner in which they are affixed to the hose." offers Ed Lyons. It's for reasons like this that customers often ask him for CRP brand hose by name.

#### A COMPANY THAT PERFORMS UNDER PRESSURE

With four warehouses serving the NAFTA market, CRP Industrial is able to get product into the field quickly. Often as quickly as 24 to 48 hours from the initial quote request to shipping product.

"Thanks to CRP, I have never been late in price quotation submission nor missed any pertinent deadlines." says Ed Lyons. "Because of CRP's service to me, my service to my customers is not compromised. I can supply our customers' needs with no disruption in service."

Not only is the CRP staff responsive, they are also quite knowledgeable. Lyons reports, "Even if the Sales Managers are out of the office, the rest of the CRP staff is well informed enough to provide me with technical specs when I need them."

#### A COMPANY THAT VALUES VALUE

As budgets get squeezed all over America, Fire & Rescue Departments are among the first to feel the strain. But of course, they can't compromise the quality of their equipment.

CRP is able to offer very competitive pricing on a wide range of product — often as much as 30% below competitors. According to Ed Lyons, "I am able to provide substantial savings to my customers, who, for the most part, are municipalities that are operating within very strict budget parameters."



To order CRP Industrial Hose or request a full-color catalog, call 1-800-526-4066 or visit [crpindustrial.com](http://crpindustrial.com).

